

Windham School District - Wireless Upgrade

Prepared For

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Windham School District

Created By

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Introduction

Thank you for the opportunity to quote and perform this project.

Fusion Connex is a company committed to meeting and exceeding expectation of its Clients and always takes a best practice, no shortcuts approach to Wireless Network design and installation. You can rest assured that your best interests – from functionality to privacy and security – are at the forefront of everything we do. Meeting your needs is the most important aspect of our business model.

This document represents our understanding of the project requirements and a proposed solution. It also defines the scope of work, roles and responsibilities, time and cost, and the terms and conditions of the project.

Upon approval and sign-off by Windham School District and Fusion Connex, this document serves as the agreed upon statement of work for the project set forth. Any deviation from the details outlined in this document must be mutually agreed upon by client and Fusion and shall be published in writing as an addendum to this statement of work.

Description

Quote for adding redundant ZoneDirector Controller & 50 additional licenses to support addition of access points.

Quoting 1 year support for additional licenses & redundant controller. Existing support expires 6/28/2017. At that time you'll want to sync all support and we will be able to sell per diem support for the current ZD(~2 months worth).

No need to buy a third ZoneDirector at this time as it is the same unit today as it was when launched. With an active support contract you are covered by Ruckus' advanced replacement lifetime warranty on the unit and would receive a new unit in 2 business days should your current unit fail. Couple that with your new redundant controller and your downtime is virtually zero upon unit failure.

Pricing

Products			
Name/Description	Price	Qty	Subtotal
ZoneDirector 3000 Licence upgrade supporting +50 APS	\$3,500.00	1	\$3,500.00
909-0050-ZD00 Primary ZD S/N:3609330013			
ZoneDirector 3000 Lic. 25 APs (redundant controller)	\$3,750.00	1	\$3,750.00
901-3025-UN00			
Ruckus ZONEFLEX R710 INDOOR AP	\$775.00	140	\$108,500.00
901-R710-US00 *SLED Promo Pricing			
Subtotal:			\$115,750.00
Subscriptions			
Name/Description	Price	Qty	Subtotal
SLED Premium Support Zonedirector 50 License Upgrade	\$750.00 / 1 Year	1	\$750.00 / 1 Year
841-3050-1L00			
WATCHDOG REDUNDANT CONTROLLER. FOR ZD3025	\$600.00 / 1 Year	1	\$600.00 / 1 Year
803-3000-1RDY			
Subtotal:			\$1,350.00 / 1 Year

Total cost: \$115,750.00
+ \$1,350.00 / 1 Year

Signed by:

Windham School District

Date